Business School

MBA Full Time Intensive

A world-class MBA in 12 months
The MBA Full Time Intensive from The University of Western Australia Business School is tailor-made for those who want to lead in an exciting, challenging and global world.

In just 12 months, UWA’s MBA Full Time Intensive will equip you with the knowledge, skills and networks you need to transform your career.

In the following pages, you will find information on some of the most important advantages of studying an MBA Full Time Intensive at The University of Western Australia.

For more detailed information, visit mba.uwa.edu.au
The UWA Business School has a global reputation for delivering outstanding postgraduate and MBA degrees. Our MBA is the longest running in Western Australia, with 40 years of proven success, and thousands of high achieving alumni.

At the UWA Business School, you will:
- Learn from world-class faculty
- Learn with outstanding peers in a full cohort experience
- Benefit from a dedicated MBA Career Services Manager
- Be mentored one-on-one by an industry manager or executive
- Complete a personalised Leadership Development Program
- Experience unparalleled depth of business interaction
- Have the unique opportunity to choose one of two focus areas: Leadership or Finance
- Study in a great location — in proximity to Asia and China, in a city with hundreds of mining and resources companies

“When you graduate, you will emerge with an internationally recognised degree and the skills to succeed in your chosen field.”
UWA BUSINESS SCHOOL

18+ POSTGRADUATE COURSES

RANKED IN THE TOP 51–100 IN THE WORLD FOR ‘ACCOUNTING’ AND ‘FINANCE’ ACCORDING TO QS WORLD UNIVERSITY RANKINGS BY SUBJECT 2014

30+ LEADING CORPORATE PARTNERS SPANNING ACROSS INDUSTRIES INCLUDING MINING AND RESOURCES, PROFESSIONAL SERVICES AND INFRASTRUCTURE

THE ONLY INSTITUTION IN WESTERN AUSTRALIA TO BE INTERNATIONALLY ACCREDITED THROUGH THE EUROPEAN QUALITY IMPROVEMENT SYSTEM (EQUIS) AND THE ASSOCIATION TO ADVANCE COLLEGIATE SCHOOL OF BUSINESS (AACSB).

CORPORATE LINKS

ACADEMIC QUALIFICATIONS

GOOD UNIVERSITIES GUIDE TO MBA AND MANAGEMENT COURSES 2015
“I chose to study at UWA because of its positive reputation, accomplished history and also because of the gorgeous campus which is located beside the beautiful Swan River.

The MBA gave me the knowledge, skills and confidence to become an effective leader. I now look at business issues and opportunities from a much broader perspective.”

Ashley La Jung Hong
Director – Corporate
Venture Capital
POSCO Capital, Korea
MBA graduate
Home country: Korea
“Global economic growth is causing multinational corporations to re-think their talent strategy. Teams need to be cross-functional and culturally sensitive. Multinational corporations are re-thinking attraction, retention and engagement of talent, seeing their employees as individuals and not ‘human capital’.

MBA graduates leading these teams into the future will need to be contextually aware and know how to engage and empower their teams, demonstrating leadership with a proven ability to perform whilst being across multiple business units.

Tomorrow’s leaders will:
• Be conceptual and strategic thinkers
• Display ethics, integrity, sincerity and intellectual openness
• Encourage loyalty creation through meaning and identity
• Engage in power sharing and collaboration
• Display empathy
• Practice altrocentric leadership (understand their leadership as part of a wider context)
• Have inner strengths such ego maturity, intellectual curiosity and clear values”

Tracey McClurg
MBA Career Services Manager
UWA Business School
87th IN THE WORLD ACCORDING TO THE PRESTIGIOUS ACADEMIC RANKING OF WORLD UNIVERSITIES (ARWU).

5 BROAD UNDERGRADUATE COURSES WITH 68 MAJORS

125+ RESIDENTIAL COLLEGES LOCATED CLOSE TO CAMPUS

5 HIGHLY CITED SCHOLARS WITHIN THE WORLD’S TOP 200 ACCORDING TO THOMPSON-REUTERS ISI WEB OF KNOWLEDGE 2014

9 FACULTIES

500 POSTGRADUATE COURSES

180+ Distinguished Alumni

110,000+ GRADUATES,

12,000 OF WHO LIVE OVERSEAS ACROSS 100 DIFFERENT COUNTRIES

GLOBAL REACH

CAMPUS SPANS 65 HECTARES AND IS ONLY 5KM FROM THE CITY OF PERTH

25th MOST INTERNATIONAL UNIVERSITY IN THE WORLD ACCORDING TO TIMES HIGHER EDUCATION 2015

GLOBAL STANDARDS

GRADUATE STARTING SALARY

RESEARCH GRANTS

RESEARCH INTENSIVITY

STUDENT DEMAND

GOOD UNIVERSITIES GUIDE 2015

RECOGNISED AS 1 OF THE 8 LEADING RESEARCH INSTITUTIONS IN AUSTRALIA

ONE OF ONLY FORTY FIVE UNIVERSITIES WORLDWIDE TO BE AWARDED A FIVE STAR PLUS RATING IN THE QS STARS UNIVERSITY RATINGS.

UWA ATTRACTS THE HIGHEST LEVEL OF RESEARCH INCOME OF ANY WESTERN AUSTRALIAN UNIVERSITY WITH MORE THAN 70 PER CENT OF ALL NATIONAL COMPETITIVE FUNDING TO THE STATE COMING TO UWA

- The average starting salaries for new domestic graduates aged under 25 and in their first full-time job are high enough to place UWA in the top 20% of Australian institutions (Good Universities Guide, 2015)
- UWA is amongst the top 20% of Australian research institutions for ‘Research Intensivity’ (Good Universities Guide, 2015)
- UWA is amongst the top 20% of Australian universities enrolling students with high entrance scores (Good Universities Guide, 2015)

mba.uwa.edu.au
A truly world-class Business School

UWA MBA graduates are valued for their global mindset and skills.

The UWA Business School is one of only eight institutions in Australia to hold both EQUIS (European Quality Improvement System) and AACSB (Association to Advance Collegiate Schools of Business) accreditation. These are leading business school accreditations in Europe and North America and ensure that your degree from the UWA Business School is globally recognised and portable.

In addition, our commitment to corporate sustainability and social responsibility is seen in our role as a signatory to the United Nations Principles of Responsible Management Education (PRME).

Further, UWA is ranked 87th in the world by Shanghai Jiao Tong University’s Academic Ranking of World Universities, and 98th in the world by the QS World University Rankings.

UWA is the only Western Australian university to belong to the Group of Eight – a coalition of the top research universities in Australia – and it is one of only two Australian members of the Worldwide Universities Network, a partnership of 18 research-led universities from Europe, Africa, the Americas and the Asia-Pacific.

The University is also a foundation member of the Matariki Network of high quality, research-intensive universities with a particular focus on student experience.

“We appreciate that undertaking a full-time MBA is a major investment in your career. At UWA, we believe our program will equip you with the knowledge and skills you need to take your career to the next level.”

Professor Phil Dolan, Dean
Professor Alison Preston, Deputy Dean
Dr Michele Roberts, MBA Programs Director
Learn from professors at the leading edge of theory and practice

We’ve assembled the best team of professors to guide you in your MBA journey.

The UWA Business School’s world-class faculty includes winners of national teaching awards, authors of leading textbooks, consultants to industry, and visiting professors from leading international business schools.

In addition, the School is home to a Member of the Order of Australia, nine fellows of distinguished research academies, and members of government expert panels.

The experience of our professors will ensure a seamless connection between theory and practice, equipping you with the skills to succeed in a rapidly changing business environment.

Just some of the activities and publications which our MBA professors have undertaken include:

- Published books through Cambridge University Press
- Published numerous articles in journals including Journal of Business, European Economic Review and the Journal of International Money and Finance
- Worked at the Reserve Bank of Australia
- Held the position of President of the International Association for Energy Economics
- Held a joint appointment with Rice University in the United States
- Established and co-directed the Accelerated Learning Laboratory@UWA
- Held the position of Australian Research Council Future Fellow
- Held the position of Honorary Professor, Institute of Work Psychology, University of Sheffield
- Won numerous excellence in teaching awards
- Consulted and taught for the Aboriginal Policy Services Directorate, Department of Premier and Cabinet and the WA Treasury Corporation
- Consulted and taught for BHP Billiton, Mittal Steel and Supersport in South Africa
- Held Visiting Professor positions at universities around the world
Open up a world of opportunities with a UWA postgraduate degree

If you plan to take the lead in your career and stand out, a postgraduate qualification from a university in the top 100 will set you apart.

The benefits of studying a UWA postgraduate course include:
- greater career opportunities within a global workplace;
- learning from leaders in their field;
- improved links with industry and professional practice;
- an advanced learning environment at postgraduate level; and
- developing your future professional networks as you engage with high achieving peers.

Postgraduate qualifications can lead to:
- Advanced career prospects: According to the Postgraduate Destinations 2012 survey, completed by Graduate Careers Australia, graduates with postgraduate qualifications enter full-time positions faster than graduates with bachelors’ degrees.
- Enhanced career success and earning: Graduates with postgraduate qualifications are more likely to get promoted into higher paid positions.
- Development of transferable skills: You will further develop analytical, problem-solving and critical thinking skills that are highly valued by employers.
- A new career direction: If you already have a degree but are yearning for a change of direction, further study can lead to a new career.
- Intellectual reward: Postgraduate study is intellectually stimulating, personally rewarding and offers you the chance to pursue a specialised area of interest.

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Prominent UWA graduates

<table>
<thead>
<tr>
<th>Name</th>
<th>Title/Role</th>
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<tbody>
<tr>
<td>THE HONOURABLE ROBERT HAWKE</td>
<td>Former Prime Minister of Australia 1983–1991</td>
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<tr>
<td>PROFESSOR BARRY MARSHALL</td>
<td>Nobel Prize Laureate</td>
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<td>PROFESSOR DR BOEDIONO</td>
<td>Former Vice President of Indonesia</td>
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<td>JUSTICE JAMES EDELMAN</td>
<td>The youngest judge appointed to the WA Supreme Court</td>
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<td>JUSTIN EVESON</td>
<td>Four-time paralympian and gold medallist, Beijing Paralympic Games</td>
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<td>KERRY HILL</td>
<td>Internationally acclaimed and award-winning architect</td>
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<td>JO HORGAN</td>
<td>CEO and founder of Mecca Cosmetica</td>
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<tr>
<td>LEE HUNTER</td>
<td>Head of Marketing Innovation, Google Asia-Pacific</td>
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<tr>
<td>SARA MACLIVER</td>
<td>Internationally renowned soprano</td>
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<td>PETER PANG</td>
<td>President of Bosch China</td>
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<td>ELIZABETH SHAW</td>
<td>Australian representative to the United Nations</td>
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<tr>
<td>SHAUN TAN</td>
<td>Best Animated Short Film Oscar winner, 83rd Academy Awards</td>
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Advance your career by completing your MBA Full Time Intensive alongside a second master’s degree.

If you enrol in the MBA Full Time Intensive at UWA, you can choose to also enrol in a second master’s degree, completing both qualifications in just two years.

You can choose to combine the following courses with the MBA Full Time Intensive:
- Master of International Commercial Law
- Master of Laws

Master of International Commercial Law
The Master of International Commercial Law is suitable for those who wish to access opportunities where business and law meet and is applicable both to the current law practitioner and those in other fields.

Learning from internationally respected experts, you will develop a sound understanding of the legal aspects of finance, sales, shipping and other commercial transactions.

You will then have the opportunity to specialise in areas which relate to your specific interest including World Trade Organisation law, commercial arbitration and dispute resolution.

Further information
studyat.uwa.edu.au/courses/master-of-international-commercial-law-coursework

Master of Laws
The Master of Laws is designed to equip practising lawyers and law graduates with an advanced understanding of the law to meet the challenges of the dynamic workplace.

The flexible curriculum gives you the freedom to personalise your education – you can choose a specialised area of the law or broaden your knowledge across a diverse range of subjects including commercial law, government regulation, resources law and a range of public and private international law areas. In addition, specialised resources units are available through the Centre for Mining Energy and Natural Resources Law.

Further information
studyat.uwa.edu.au/courses/master-of-laws-coursework

Admission requirements
Applicants must expect to meet the admission requirements for both their chosen courses. Full admission requirements can be found at studyat.uwa.edu.au

How to apply
Applications can be made online at uwa.edu.au/applynow

Simply complete your details, include all the relevant supporting documentation, and submit your application online.

You will need to apply for both your chosen courses and also submit a covering document stating you would like a packaged offer for both courses.
The MBA Full Time Intensive offers you unique, practical industry experience and deep corporate involvement from global companies such as ATCO Australia, BHP Billiton, EY, Resource Capital Funds, Wesfarmers, and Woodside.

These partnerships with industry allow us to offer valuable and unparalleled experiences. As a UWA MBA Full Time Intensive student, you will:

• Discuss a company’s strategy and future with its CEO and executives, over lunch in the company’s city boardroom
• Attend guest lectures from business leaders such as the Managing Director of Wesfarmers
• Participate in a real-life business consulting project
• Experience company operations up close on our Study Tour

Build your networks

Industry interaction includes:

• One-on-one contact with Senior Executives and mentorship from Senior Managers from top Australian Securities Exchange (ASX) companies
• Direct contact with members of the Business School Board

Our strong partnerships with industry also allow us to offer activities such as:

• Boardroom Lunches
• Master Classes
• Case Studies
• Strategy Sessions addressing real business issues
• Guest Lectures

Plus, we facilitate a wide range of guest lectures from industry leaders. Past MBA guest lecturers have included:

• Peter Coleman, CEO and Managing Director, Woodside Petroleum, Adjunct Professor and Business School Board Member
• Dr Richard Goyder AO, Managing Director, Wesfarmers Limited, Adjunct Professor and Business School Board Member
• Emeritus Professor Tracey Horton, President, Chamber of Commerce and Industry Western Australia
• Angus Jaffray, Managing Partner, The Boston Consulting Group
• Steven Landry, Former Managing Director and COO of ATCO Australia and former President and CEO of DaimlerChrysler Canada
• James McClements, Co-founder and Managing Partner, Resource Capital Funds
• James McMahon, Former Director of Chauvel Group and former Commanding officer of the Special Air Service Regiment (SAS)
• Kate O’Hara, Director, Hawaiian
• Ron Samuel, Creative Director, Cooch Communications
• Alan Smith, President, Rio Tinto Iron Ore Asia
• Diane Smith-Gander, Chair of Broadspectrum and Non-Executive Director of Wesfarmers, Adjunct Professor and Business School Board Member
• Jimmy Wilson, President, BHP Billiton Iron Ore, Adjunct Professor and Business School Board Member

Connecting you with business
The UWA Business School Board – who guides our strategic direction – is comprised of some of the most prominent members of the Australian business community. They are:

- Dr Mark Barnaba (Chair), Chairman of Macquarie Group, Western Australia and Global Resources Group, Macquarie Capital
- Tony Howarth AO (Deputy Chair), Chairman of St John of God Health Care Inc and Mermaid Marine Australia Ltd, Non-Executive Director, Wesfarmers
- Peter Coleman, Managing Director and CEO, Woodside Petroleum
- Alan Cransberg, Chairman, West Coast Eagles
- Robert Elstone, Non-Executive Director, Westpac Banking Corporation and former Managing Director and CEO, Australian Securities Exchange
- Adrian Fini OAM, Director, FJM Equities Pty Ltd
- Dr Richard Goyder AO, Managing Director, Wesfarmers
- Sue Murphy, CEO, Water Corporation
- Anne Nolan, Director General, Department of Finance, Government of Western Australia
- Andrew Smith, Country Chair of Shell in Australia
- Diane Smith-Gander, Chair of Broadspectrum and Non-Executive Director of Wesfarmers
- John Willinge, CEO, Alverstoke Group LLC
- Dr Fiona Wood AM, Director, Burns Service of Western Australia, Co-founder and Chair, Fiona Wood Foundation

We have also been fortunate to have strategic design input on the program from McKinsey & Company.

“After several years working as a geotechnical engineer, I became more interested in the business side of the company I worked for, especially management and marketing.

My fascination with direct client interactions and strategy development has motivated me to move from a technical role to a business [management] position.”

Perth, with its awesome weather, multiculturalism, pristine beaches, great public transport and stress-free vibe, offers a unique and perfect place for MBA students.”

Hassan Mounzer
MBA Full Time 2015
Course content

MBA Full Time Intensive students complete eight core units covering all the principle areas of business.

Core units

- Accounting
- Data Driven Decision Making
- Economic Management and Strategy
- Managerial Finance
- Marketing Principles
- Operations Management
- Organisational Behaviour
- Strategic Analysis and Consulting Project (capstone unit)

Option units

In addition, you will choose option units in one of two specialist area of focus: Leadership, or Finance. By completing two or more option units in the same area, you will be able to focus your studies in this area.

Choose from the following option units:

- International Study Program
- Leading Global Collaborations
- Mergers and Acquisitions
- Negotiation Behaviour
- Organisational Change and Transformation
- Strategic Corporate Finance

Note: All units subject to availability.

Students in all specialist focus areas will participate in:

- A Business Advisory Project working in a leading company on a real business issue
- One-on-one mentoring with a senior executive and a senior manager mentor from a national or international company (up to six meetings per year)
- An international study tour, in which you can see the operations of leading companies “up close”
- Customised career guidance
- Interactions with classmates who are employed by leading global companies across a range of industries
Leadership

Our MBA is taught by world-class academics conducting research in areas such as leadership development, work systems design, cross-cultural collaboration, motivation, training, and safety behaviour.

These researchers comprise editorial board members for leading journals, who collaborate with fellow researchers from institutions such as California State University, the University of San Francisco, and the Institute of Work Psychology at the University of Sheffield. Further, our experts have consulted to organisations such as Lincolnshire and South Yorkshire Police, law firms, global resources companies, commercial banks, and manufacturing firms.

For example, Professor Sharon Parker is an Australian Research Council Laureate Fellow and an Honorary Professor at the University of Sheffield. Professor Parker’s research focuses on job and work design, as well as proactive behaviour, change, well-being, development and job performance.

She has published more than 80 internationally refereed articles, including in top tier journals such as the Journal of Applied Psychology, Academy of Management Journal, Academy of Management Review, and the Annual Review of Psychology. Sharon is a Fellow of the Australian Academy of Social Sciences, and a Fellow of the US Society for Industrial and Organisational Psychology.

Professor Parker has attracted competitive research funding worth over $13 million. She has worked as a researcher and consultant in a wide range of public and private organizations, and has contributed to policy development in the USA, Australia, and the UK.

Choosing this focus area will allow you to develop advanced leadership skills, while exploring topics such as: emotional intelligence; conflict management; decision-making skills; gender and diversity issues; leading and managing change; personality and behaviour; stress management; and team and group dynamics.

Finance

UWA’s Finance units are taught by highly regarded experts in the field.

Professor David Yermack, from New York University Stern School of Business, teaches Strategic Corporate Finance to UWA MBA students. Professor Yermack’s primary research areas include boards of directors, executive compensation, and corporate finance. He is a regular contributor to media publications, with research topics including Bitcoin, the impact of Michelle Obama’s fashion choices on stock prices, and the link between CEO’s private holidays and their stock prices.

“I think my most valuable lesson has been the lessons I’ve learnt off other people in the cohort, and their ability to break down a problem and their experiences in doing so. I think really critical, analytical thinking has been without doubt one of the best lessons that I’ve learnt during the MBA.

I’ve been lucky enough to make some great friends and without doubt we’ll stay tight and in close contact. We’ll be spread out all over the globe next year, but the connections I’ve built this year will stay with me forever.”

Darren Glass
MBA Full Time 2015
Global collaborations

Our MBA Full Time Intensive is designed to be a truly global degree that sets you up with both the skills and networks to excel anywhere in the world.

This is why we offer you the option of enrolling in our Leading Global Collaborations unit.

Students who undertake this innovative unit are placed in teams with others from around the world, in locations such as:

- China – Peking University
- Finland – Swedish School of Economics
- Hong Kong – City University of Hong Kong
- India – Indian Institutes of Technology
- Israel – Israel Institute of Technology
- Spain – ESADE Business School
- United States – University of California, Stanford University, Michigan State University, University of Washington

You’ll work together on a real deliverable – the development of a training module for an executive, with an international assignment in a specific country. The training program is intended to introduce the executive to the culture and business practices that he or she will face when working in the local country.

This unit will build your skills in cross-cultural communication, virtual media, and dynamic planning and design, as well as helping you grow your own global business network.
Along with business knowledge, the MBA Full Time Intensive will equip you with outstanding leadership skills.

Our distinctive, non-assessed Leadership Development Program includes two unique personal and career development modules. These modules are delivered over the course of 12 months to ensure you develop - and then put into action - a personalised development plan.

The program has been designed by Australian Research Council Future Fellows Professors Cristina Gibson and Sharon Parker, and Woodside Chair in Leadership and Management, Professor David Day.

Modules in Leading Self and Leading Others use a combination of psychology, personalised feedback and experiential activities to help you gain a greater understanding of your personality, values, strengths, and other areas which enable you to better manage yourself and others.

These modules have been specifically developed by the Accelerated Learning Laboratory at UWA, part of a prestigious network of laboratories at leading Australian business schools which has been purpose-built to develop leaders through intensive learning environments.

Personalised leadership development

Career support

We will provide you with outstanding preparation for getting the job you want. This includes:

- Career coaching
- Advice and mentorship from experienced business leaders
- Industry visits
- Case Club, facilitated by consultants from firms such as EY and The Boston Consulting Group
- Business Advisory Project
- Dedicated MBA Career Services Manager
- Exclusive events, including CV and LinkedIn workshops, and insights from employers

Steve Trench, UWA MBA graduate, pictured in his place of employment as LNG Operations Manager at Woodside Energy
The GMAT

At the UWA Business School, we require all MBA Full Time Intensive applicants to sit the Graduate Management Admission Test.

What is the GMAT?
The GMAT Exam is a computer-based exam divided into four sections: analytical writing assessment, integrated reasoning, quantitative and verbal.

Two of these sections are computer-adaptive - meaning questions are chosen based on how you answered previous questions.

Your score is based on the difficulty of the questions answered and the number of correct responses. The GMAT is administered through the Graduate Management Admission Council (GMAC).

Why does UWA require a GMAT?
The GMAT Exam is accepted by more than 6,000 business and management programs worldwide.

Preparing for the GMAT will refresh and enhance your quantitative, qualitative and analytical skills, ensuring you are ready to study an intensive MBA course.

Preparing for the GMAT
Please make sure you take time to prepare for the Exam (we suggest spending 100 hours preparing).

Once you have registered online at mba.com, the Graduate Management Admission Council will provide you with free test preparation software. You will also be able to purchase additional preparation materials and access to online GMAT tutors.

Sitting the GMAT
The test is available year-round, and can be taken once every 31 calendar days and no more than five times in a 12-month period. GMAT scores are valid for a five-year period.

The cost of taking the GMAT Exam is US$250.

In Perth, the nearest test centre is:
Central Institute of Technology
30 Aberdeen Street, Northbridge
Western Australia 6000

To register and schedule an appointment, visit mba.com

Please arrange for your score to be sent directly to the UWA Business School. Our GMAT code number for the MBA Full Time is DSL-QR-84.
Suzanne Dodds has been a small business owner for 16 years, and was previously a senior manager at Appco Direct, a marketing and advertising company.

“I had spent the last seven years building the business [Call a Cooler] in Perth, Sydney and Melbourne and the business is well established. As a result, I was starting to get bored and needed a new challenge.

I also felt that if and when I decided to transition into a corporate role that, although I had valuable experience, my economics degree was somewhat outdated.

In addition to this, UWA has a fantastic reputation as a place to build your professional network.

There is a lot of support at UWA for entrepreneurs. There are networking events happening regularly, such as the Mac Equity events, where potential start-ups can pitch their ideas to private equity investors, or the recent Mustard Seed event hosted at UWA, again where start-ups had the chance of [receiving] up to $800,000 in capital.

The support is phenomenal from professors such as Ray da Silva Rosa, a finance lecturer who has been extremely helpful in putting me in contact with people in the finance world.

There is massive industry involvement throughout the course. We have access to some of the top business leaders in Perth.

I am fortunate to have Robert Elstone as my mentor, who not only sits on the board at UWA Business School but is now a non-executive director at Westpac Bank. This type of exposure to world class business leaders makes UWA fantastic for not only entrepreneurs but any individual wanting to learn from the very best.”

Suzanne Dodds
MBA Full Time 2015
Making a business case for employer assistance

Undertaking an MBA is an important investment in your career.

Beyond furthering your professional development, this investment in your skills, knowledge and networks will also make you more valuable to your employer.

For this reason, many MBA students choose to ask their employers for support while they undertake their studies.

Employer support may include flexible working arrangements, study leave, or financial assistance - all of which can help ensure you gain the most from your studies.

Do your research
Before you make your case for support, ensure you know who you should be targeting. Who can make the decision to provide you with support, or back you in your case?

This might be your manager, the Human Resources manager, or another executive within your company.

Find out what your organisation’s policies are around study leave and study assistance - is there already a program in place which might assist you?

Make your case
Before you speak with your employer, ensure that you are able to answer the following questions.

1. What organisational need will be addressed by you studying an MBA?

How is your organisation positioned and what challenges is it facing?

For example, is your organisation expanding into a new city or moving into a new market? What will be the challenges that you face in your role?

Once you identify these challenges, you will be better able to explain how an MBA can equip you with the skills and attributes you need to be more effective in helping your organisation meet these challenges.

For example, you might say: “While studying my MBA I will build valuable new skills in project management. This will allow me to take a leading role as we expand our portfolio of projects.”

2. What benefits will your organisation gain?

Focus on a specific project or organisational goal, and explain how the skills and abilities you develop through your studies will enable the company to achieve better results.

For example, you might talk about how your organisation is about to undertake a review of its operations.

You might, for example, say: “As our organisation reviews our operations, I will be equipped with a unique perspective, having undertaken case studies for other organisations in similar positions. Further, I will gain
skills in data analysis and strategic management which will allow me to take a leading role in the review.”

3. Why is UWA the best place to study an MBA?

There are a number of ways in which you can answer this. You might, for example, talk about:

- UWA Business School’s strong practical elements and industry engagement
- Participation in a real-life industry project
- Networking opportunities with leading global companies
- Opportunity to focus your studies in Leadership, Natural Resources, or General Management
- Completion of a personalised leadership development program
- International recognition: UWA is a World Top 100 university, and the UWA Business School holds international accreditation from the European Foundation for Management Development (European Quality Improvement System) and Association to Advance Collegiate Schools of Business.

This means you will learn global best practice from world-class professors and graduate with an internationally portable degree.

4. Why should your organisation support you?

In a nutshell: talk about your job performance, strengths, career progression and why you have what it takes to be a future leader.

You could discuss your last performance review, or your agreed career goals. This might include an analysis of your strengths and weaknesses, and how these could be balanced and enhanced by completing a UWA MBA. Taking a long-term view will demonstrate that you plan to remain with your employer for an extended period of time.

For example, you might talk about your technical proficiency, but explain that appraisals have shown you need to develop your management skills in order to take the next step within your organisation.

You could say: “Completing a UWA MBA will allow me to gain a clearer understanding of myself and my leadership style through completing the Leadership Development Program and Organisational Behaviour unit, and provide me with opportunities to manage diverse teams.”

5. What do you need from your employer?

This is where you need to be clear: Are you seeking full or partial assistance for your course fees? Do you need time off from work? If so, how much time, and how might this be managed?

Explain how the support you are seeking is reasonable and will help you excel in your studies - benefitting both you and your organisation.

Other forms of assistance

There are a range of ways in which you can find financial assistance while studying. For information on scholarships, visit mba.uwa.edu.au and for information on government loan assistance, visit studyassist.gov.au
Perth offers an ideal study environment of sunny weather and beautiful natural scenery, and has been recognised as one of the top ten most liveable cities in the world according to the Economist Intelligence Unit’s Global Liveability Survey.

Perth is a popular study destination for international students because of its beautiful, safe environment that is also conveniently located within the same time zone as 60 per cent of the world’s population.

People from all over the world are drawn to the relaxed lifestyle and diverse work opportunities of Perth City and as a result, our state has since become the most culturally diverse in Australia, with around 30 per cent of the population born elsewhere and over 170 nationalities represented across the community.

Why study in Perth?

• Perth’s position on the banks of the beautiful Swan River and nearby hectares of natural bushland in Kings Park make for a city centred on the great outdoors.
• The mediterranean climate of mild winters and warm summers are perfect for an active outdoor lifestyle.
• Perth has some of the best beaches in Australia where you’ll enjoy crystal clear waters and experience ideal surf spots.
• The lifestyle is relaxed, and the people are friendly.
• Perth has a relatively low crime rate compared to other major cities, providing a peaceful experience on campus, public transport and city streets.
• The city population is smaller compared to other major cities in Australia, which means less pollution and traffic.
• Perth hosts a range of exciting international events such as the Perth International Arts Festival, Perth International Jazz Festival, Perth Comedy Festival, leading international music artists and much more!
• Enjoy your holiday breaks in Asia, as Perth is just a few hours flight time to the major Asian cities.


Fast facts

<table>
<thead>
<tr>
<th>POPULATION – PERTH</th>
<th>2.02 million</th>
</tr>
</thead>
<tbody>
<tr>
<td>TIME ZONE</td>
<td>GMT +8 (same time zone as 60% of the world’s population)</td>
</tr>
<tr>
<td>LANGUAGE</td>
<td>English</td>
</tr>
<tr>
<td>GOVERNMENT</td>
<td>Democratic (Westminster system)</td>
</tr>
<tr>
<td>RELIGION</td>
<td>Complete religious freedom</td>
</tr>
<tr>
<td>CURRENCY</td>
<td>Australian dollar (AUD)</td>
</tr>
<tr>
<td>WEATHER</td>
<td>Western Australia has a warm climate, with temperatures climbing above 30 degrees Celsius for much of the summer and rarely going below 15 degrees Celsius during the day in winter.</td>
</tr>
</tbody>
</table>
| SEASONS            | Summer: December – February
                    Autumn: March – May
                    Winter: June – August
                    Spring: September – November |

STUNNING SCENERY AND AN OUTDOOR LIFESTYLE

Perth is Australia’s sunniest capital city and the Mediterranean climate of warm dry summers is ideal for sports and outdoor activities such as golf, tennis, sailing, cycling, swimming and windsurfing, or you can experience nature at Kings Park, 400 hectares of natural bushland and botanical gardens right in the middle of Perth and just up the road from UWA.
GETTING AROUND
Perth’s public transport system makes it easy to get around the city and to the main UWA campus. International students receive a West Australian Government-sponsored 40 percent discount on all public transport. Perth also has free buses called CATs that operate around the central business district.

CONVENIENT FACILITIES
Perth City Library provides community access to computers, wireless internet, thousands of publications and e-resources and is undergoing renovations to include a new exhibition space, AV/multifunction rooms and digital resources across seven levels spanning 3,500 square metres.

Perth is the first and only city in Australia to offer free public WiFi in the CBD – a great way to stay in contact with family and friends whilst out and about.

SAFE AND FRIENDLY
Perth offers a high standard of living and has achieved positive rankings in the Best Student Cities Rankings published by QS Top Universities.

Perth also offers a safe and friendly study environment with a diverse student population; according to Australia Education International, Perth has the best international student diversity in Australia.

Where is UWA?
Located minutes from Perth city, UWA has a picturesque riverside campus in the suburb of Crawley, that is easily accessible via frequent public transport with discounted fares for international students.

GETTING AROUND
Perth’s public transport system makes it easy to get around the city and to the main UWA campus. International students receive a West Australian Government-sponsored 40 percent discount on all public transport. Perth also has free buses called CATs that operate around the central business district.
WESTERN AUSTRALIA
Perth City is located within the state of Western Australia, which covers one-third of the Australian continent. Spanning over 2.5 million square kilometres (1 million square miles), Western Australia extends into two different climatic zones. When it is warm and dry in the north of the State, it is cool and wet in the south. Bordered largely by desert to the east, Western Australia has 12,500 kilometres (7,813 miles) of the world’s most pristine coastline to the west.

Western Australia is a land blessed with some of the world’s most precious natural phenomena including the dolphins of Monkey Mia, the 350-million-year-old Bungle Bungle range and the towering karri forests of the South West.

Venture beyond Perth to see a vast country of big experiences. Be in awe of landscapes carved by nature over millions of years. Immerse yourself in Aboriginal culture. Get up close and personal with the unique flora and fauna of Australia.

Situated in the far north is the Kimberley region, an ancient landform of rugged ranges with deep, spectacular gorges and pristine sandy beaches. The Pilbara region is the heartland of Western Australia and offers thrilling adventure and ecotourism opportunities. The north is contrasted by the natural forests and vineyards of the South West. Wherever you go, the memories will last forever.

The state of Western Australia – the bigger picture
UWA understands how important it is to international students and their families to find good quality accommodation close to campus. There are many accommodation options available to international students designed to suit different needs.

Renting or leasing
You can rent or lease an apartment, unit or house on your own or share with others. When you rent or lease, you take responsibility for the property and sign a rental contract. The approximate cost of renting a one-, two- or three-bedroom house near the University ranges from AUD $320 (one bedroom) to AUD $700 (three bedrooms) per week, but this depends on the size, location and quality of the housing. Accommodation close to the University is in high demand and good accommodation can be found all over Perth for less. It is important to be aware that most rental leases will require a commitment of at least twelve months and you should bring character references with you to support your rental applications.

The initial cost of moving into a rented property includes:
- Two weeks to be paid in advance;
- Four weeks rent is required as a bond. This is refundable at the end of the tenancy agreement as long as the property has been maintained in good condition;
- One weeks’ rent as a letting fee. This is a non-refundable fee charged by the letting agent. It cannot be charged by private owners;
- Utilities connection fees, such as phone or electricity;
- Stamp duty if the rent is more than AUD$125 per week.

 Prices quoted were accurate at the time of printing and are an indication only. We recommend students conduct their own searches of relevant websites when budgeting and preparing to come to Perth.

College living at UWA
The five residential colleges at UWA support the student experience by offering great places to live as well as providing opportunities and programs that create an all-inclusive learning experience. It is this vibrant combination of living and learning that adds a valuable dimension to your degree.

The colleges typically have private, fully furnished bedrooms, along with common rooms, study areas, resource/computer rooms, various social, sporting/recreational spaces and are catered.

The colleges are directly adjacent to the main UWA Crawley campus. Each college has its own style and feel, but all are united in their commitment to provide welcoming, comfortable, secure and convenient living.

FINDING A HOME AWAY FROM HOME
Go to ‘College living at UWA’ webpage studyat.uwa.edu.au/about/accommodation/college-living/apply and click on the UWA Residential Colleges Application Portal link to apply online.

Note: Your place at a residential college is subject to accepting your offer to study at UWA.

ST GEORGE’S COLLEGE
www.stgeorgescollege.com.au

ST THOMAS MORE COLLEGE
www.stmc.uwa.edu.au

TRINITY
www.trinity.uwa.edu.au

UNIVERSITY HALL
www.unihall.uwa.edu.au

ST CATHERINE’S COLLEGE
www.stcatherines.uwa.edu.au

Overview of 2015 yearly residential college fees and charges

<table>
<thead>
<tr>
<th>COLLEGES FEES AND CHARGES</th>
<th>University Hall</th>
<th>St Catherine’s College</th>
<th>St George’s College</th>
<th>St Thomas More College</th>
<th>Trinity</th>
</tr>
</thead>
<tbody>
<tr>
<td>STUDENTS</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Student numbers</td>
<td>750</td>
<td>400</td>
<td>220</td>
<td>154</td>
<td>375</td>
</tr>
<tr>
<td>FEES (STANDARD SINGLE ROOM)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Weekly fee</td>
<td>AUD $345</td>
<td>AUD $461</td>
<td>AUD $474</td>
<td>AUD $410</td>
<td>AUD $436</td>
</tr>
<tr>
<td>2015 standard year fee</td>
<td>AUD $13,948</td>
<td>AUD $18,440</td>
<td>AUD $18,486</td>
<td>AUD $15,990</td>
<td>AUD $15,260</td>
</tr>
<tr>
<td>Number of weeks in a standard year</td>
<td>40</td>
<td>40</td>
<td>39</td>
<td>39</td>
<td>35</td>
</tr>
<tr>
<td>Additional one-off fees</td>
<td>AUD $350</td>
<td>AUD $880</td>
<td>AUD $1,515</td>
<td>AUD $1,660</td>
<td>AUD $1,480</td>
</tr>
</tbody>
</table>

This overview should be read in conjunction with each college’s fee schedule, located on their websites. Prices quoted are for 2015 and are meant to give an indication of costs only. 2016 fees will be available late 2015. Check the college websites for this information.

- Please note there is a one-off non-refundable application fee of AUD$125.
- The standard yearly fee is for accommodation, a set number of meals, utilities and cleaning. Other annual fees may apply such as a contingency fee, an internet fee, building and/or amenities fees, and College Club membership. For a full list, please refer to each individual college website.
- The UWA academic year comprises of 34 weeks with five-week mid-year break between semesters. The number of weeks in the standard year fee varies from college to college. Please refer to the individual college websites for details about lease dates. All first-year college students undertake one extra week of college living – Orientation Week. See associated charges for each college’s Orientation Week.

Steps to finding off-campus accommodation
The University’s Housing Office has an online housing database for UWA students. International students who have been offered a place at UWA but have not yet enrolled can create an account and access the database. To find out how to create an account, go to www.housing.uwa.edu.au/housing-database and follow the instructions.

The Housing Office will verify that you have been made an offer and then give you access to the online searchable database, which includes lists of people looking to share a property or who have a vacant property to rent.

More information

UWA RESIDENTIAL COLLEGES
www.uwa.edu.au/colleges

For more information visit the website.

LIVING OFF CAMPUS
www.housing.uwa.edu.au

Housing Officer, Student Services
Tel +61 8 6488 2423
Fax +61 8 6488 1119
Email housing-studserv@uwa.edu.au
## Cost of living in Australian dollars (AUD) [www.studyat.uwa.edu.au/about/accommodation/costs](http://www.studyat.uwa.edu.au/about/accommodation/costs)

<table>
<thead>
<tr>
<th>Establishment Costs</th>
<th>On-campus residential (Calculated on 36 weeks)</th>
<th>Off-campus shared (with two other people) Calculated on 52 weeks</th>
<th>Off-campus full board Calculated on 50 weeks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bond, Fees etc.</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
</tr>
<tr>
<td>Two weeks’ rent in advance</td>
<td>n/a</td>
<td>$200</td>
<td>n/a</td>
</tr>
<tr>
<td>Telephone and utilities connection</td>
<td>n/a</td>
<td>n/a</td>
<td>$140</td>
</tr>
<tr>
<td>Furnishings, linen, crockery</td>
<td>n/a</td>
<td>n/a</td>
<td>$1000</td>
</tr>
<tr>
<td>Application / Placement Fee</td>
<td>n/a</td>
<td>n/a</td>
<td>n/a</td>
</tr>
<tr>
<td>TOTAL</td>
<td>0</td>
<td>$775</td>
<td>$2,340</td>
</tr>
</tbody>
</table>

| ANNUAL COSTS | | | |
| Books, stationery, equipment | n/a | $750 | n/a | $750 | n/a | $750 |
| Student Services and Amenities Fee | n/a | $286 | n/a | $286 | n/a | $286 |
| Student Club fee (average) | n/a | $200 | n/a | n/a | n/a | n/a |
| Building and amenities fees | n/a | $460 | n/a | n/a | n/a | n/a |
| Internet service fee | n/a | $400 | $15 | $416 | n/a | n/a |
| TOTAL | 0 | $2,096 | $15 | $1,452 | 0 | $1,036 |

| WEEKLY COSTS | | | |
| Rent/board (average) for academic year | $425 | $15,300 | $200 | $10,400 | $245 | $12,250 |
| Food | n/a | n/a | $175 | $9,100 | n/a | n/a |
| Public transport | n/a | n/a | $50 | $2,600 | $50 | $2,500 |
| Utilities (e.g. gas, electricity, telephone, and water expenses) | n/a | n/a | $35 | $1,820 | n/a | n/a |
| Spending money (e.g. medical, clothing and entertainment expenses) | $100 | $3,600 | $100 | $5,200 | $100 | $5,000 |
| TOTAL | $525 | $18,900 | $560 | $29,120 | $395 | $19,750 |

| MISCELLANEOUS COSTS | | | |
| Expenses for holidays | $300 | $3,900 | n/a | n/a | n/a | n/a |
| GRAND TOTAL | $25,671 | $32,912 | $21,026 |
The cost of attending university involves more than just paying tuition fees. You will need to fund accommodation, travel to and from campus, buy books and stationery, and consider how much you spend on food and entertainment.

Cost of living
The annual cost of living in Perth depends on your lifestyle and the type of accommodation you chose, however AUD$450–$550 per week is generally sufficient for most single students to live comfortably (this does not include tuition fees or medical cover). In addition you will need extra funds to cover various items such as airfares and textbooks. There may also be ancillary fees applicable to your course. To find your faculty information, visit www.teachingandlearning.uwa.edu.au/students/fees

Tuition fees increase each calendar year and are not fixed for the duration of the chosen program. The comparative table gives an indication of the type of expenses and average costs you will need to meet. Students with a family (spouse and one child) should budget a minimum of AUD $900 per week (AUD $46,800 per annum) for living expenses. Please use it as a guide only.

Part-time employment
Under the terms of a student visa, once you have commenced your course of study in Australia, you may work up to 40 hours per fortnight while your course is in session and unlimited hours during scheduled course breaks. The University has a Careers Centre to help students find part-time and vacation work but it is important to be aware that work is not always available. Students should not rely on earning sufficient income to support their studies and the Department of Immigration and Border Protection may decline a visa on this basis. www.careers.uwa.edu.au

Overseas Student Health Cover (OSHC)
The Department of Immigration and Border Protection requires all international students applying for a student visa to have Overseas Student Health Cover (OSHC) for the entire duration of their student visa. OSHC is offered by a number of providers, see www.studyinaustralia.gov.au/global/live-in-australia/insurance

You may obtain OSHC from the provider of your choice. The University of Western Australia has a ‘preferred provider’ agreement with Allianz Global Assistance. On acceptance and payment of your offer, UWA will arrange health cover with Allianz Global Assistance for the duration of your student visa. For information on the University’s agreement with Allianz Global Assistance, refer to www.international.uwa.edu.au/newstudents/health

* This is a specially negotiated premium only available to international students and covers standard health requirements. Payments are based on the length of the study program. The fees quoted above are not the fees payable if you obtain insurance from another provider. This is not applicable to students from Norway and Sweden who are covered under a separate arrangement.
The purpose of UWA scholarships and awards is to ensure equity and access for all students and to reward and acknowledge excellence in our community.

Most UWA scholarships are applied for online. For detailed descriptions of individual scholarships, as well as comprehensive information on deadlines, entry requirements, eligibility and how to apply, visit www.studyat.uwa.edu.au/international/scholarships.

Australia Awards (funded by the Australian government)
Australia Awards aim to promote knowledge, education links and enduring ties between Australia and other nations, through an extensive range of scholarship programs.

The program consists of Australia Awards long-term Scholarships, Australia Awards short-term Scholarships, and Australia Awards Fellowships.

Australia Awards aim to:
• develop capacity and leadership skills so that individuals can contribute to development in their home country
• build people-to-people linkages at the individual, institutional and country levels.

Australia Awards brings the Australian Government Department of Foreign Affairs and Trade (DFAT), the Department of Industry, Innovation, Climate Change, Science, Research and Tertiary Education (DIICCSRTE) and the Australian Centre for International Agricultural Research (ACIAR) scholarships together under the one program.

More information, including applicant eligibility criteria can be found at: www.australiaawards.gov.au

Endeavour Awards (funded by the Australian government)
Endeavour Awards are the Australian Government’s internationally competitive, merit-based scholarship program, providing opportunities for citizens of the Asia Pacific, the Middle East, Europe and the Americas to undertake study, research and professional development in Australia. Awards are also available for Australians to undertake study, research and professional development abroad. Visit www.innovation.gov.au/InternationalEducation/EndeavourAwards

Sponsorships (funded by a student’s home government)
UWA works with a broad range of governments and organisations in the provision of funding arrangements for international students at UWA. Sponsored students receive financial assistance from government, an organisation or company to undertake studies at UWA. Funding of the sponsorship is usually from an organisation within the student’s home country.

UWA welcomes sponsored students and encourages students to make enquiries within their home country about how to become an international sponsored student. To view a list of recognised sponsorships at UWA, visit www.studyat.uwa.edu.au/international/scholarships.
We offer a range of generous scholarships that aim to make the MBA Full Time Intensive more accessible.

These are awarded on various criteria such as leadership potential, GMAT score, or ability to contribute to the MBA Full Time Intensive program. Specific scholarships are reserved for female and Indigenous candidates. Additionally, preference will be given to international students in awarding half of the scholarships.

Every applicant who accepts their offer into the MBA Full Time Intensive is automatically considered for these scholarships. Interim scholarships will be awarded at the close of Round 2 (June).

With a total value of around $500,000, scholarships include:
- BHP Billiton MBA Full Time Intensive Scholarship (six available)
- Clough MBA Scholarship
- David Mack Indigenous Postgraduate Scholarship
- Mark & Paige Barnaba MBA Full Time Intensive Scholarship
- MBA Full Time Intensive Dean’s Awards (four available)
- Smith-Gander MBA Scholarship

For full details, visit mba.uwa.edu.au

English language requirements

For a comprehensive list of English language requirements please refer to our website: www.studyat.uwa.edu.au/postgraduate-coursework/requirements/english

Already studied at university for one year? UWA accepts at least two years of successful full-time or equivalent degree studies, undertaken and examined in English outside Australia, and assessed by UWA to be equivalent to Australian degree studies, as meeting our English language requirements.

You can also choose to enrol in a course at UWA’s Centre for English Language Teaching (CEL T). For details, see celt.uwa.edu.au
The University of Western Australia acknowledges that it is situated on Noongar land and that Noongar people remain the spiritual and cultural custodians of their land and continue to practise their values, languages, beliefs and knowledge.
Admission and how to apply

To be considered for admission to the MBA Full Time Intensive you must have:

1. A bachelor’s degree of this University or equivalent as recognised by the Faculty;

2. Met the University’s English language competence requirements, except in the case of students presenting with an IELTS Academic, who must achieve a score of at least 7 overall with no sub-score less than 6.5, or students presenting with an TOEFL iBT, who must achieve a score of 100 overall with no sub-score less than 22 in writing and 20 in other bands;

3. A valid Graduate Management Admission Test (GMAT) (note: the maximum length of time that a GMAT score is valid is 5 years, and in 2016 the average GMAT score of successful candidates was 636);

4. Three years’ relevant work experience or two years’ relevant work experience and a GMAT score of at least 650;

5. A satisfactory Personal Statement; and

6. Two satisfactory references.

All students meeting the above eligibility criteria will be short-listed and will then normally be ranked according to their GMAT score. The highest-ranked candidates will be interviewed. (Faculty will determine the proportion of candidates to be interviewed, depending on the number of eligible applications).

Interviewed students will be assessed as suitable or not suitable based on ‘demonstrated leadership potential’ as determined by the Faculty and offers will be made to students who achieve a satisfactory interview.

How to apply

Each year, there are four rounds of applications for commencement in January of the following year.

Closing dates for each round are usually in May, June, August and October. Please check our website (mba.uwa.edu.au) for the latest information.

We encourage you to apply early to ensure you have the best chance of securing a scholarship.

Applications should be made online at uwa.edu.au/applynow

Please select the course title Master of Business Administration (Coursework and Dissertation) and course code 43520.

International students who wish to use an agent can visit studyat.uwa.edu.au/international/agents to find an international agent.

International students should also visit international.uwa.edu.au/students/esos for more information about visas and other requirements.
Questions?

Committing to a full year of intensive study is a big financial and time commitment.

We understand you may have questions that you’d like to ask in person.

That’s why we have a specialist MBA Centre staffed with experts in both postgraduate study and the MBA Full Time Intensive course content.

They are available to talk to you via email, telephone or in person using the following details:

Telephone
(+61 8) 6488 4999

Email
future-mba-business@uwa.edu.au

Online
ask.uwa.edu.au

Live Chat
mba.uwa.edu.au

Address
MBA Centre (M254)
Business School
The University of Western Australia
35 Stirling Highway, Crawley
Western Australia 6009